

Sales & Marketing-CM
219, Eastern court
Corporate Office, New Delhi-1
Tel No 23326544, Fax 23326545
ddg_sales@bsnl.co.in



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 27-2/2015/S&M-CM/49

Dated: 03.02.2017

To

The Chief General Managers
All Telecom Circles/Districts
BSNL

Sub: - Tariff/Commission structure for transactions through M-Wallet service with SBI-reg.

Kindly refer to this office letter no. 27-2/2015/S&M-CM/45 dated 28.12.2016 & letter no. 27-2/2015/S&M-CM/47 dated 13.01.2017 vide which instructions were issued regarding revised sharing of commission between franchisee, RD and retailers for transactions through M-Wallet service with SBI. The revised sharing has been expired on 31.01.2017.

In view of slow on-boarding of retailer for M-wallet with SBI (Mobicash), competent authority has approved the extension of revised sharing among channel partners for transactions through M-wallet service with SBI i.e. 50% to franchisee & 50% to retailers for two tier network and 30% to franchisee, 20% to RD and 50% to retailer for three tier network up-to 28.02.2017.


(KARTIKEYA SINHA) 03/02/17
Jt. GM (Sales)-CM

Copy to:-

1. GMs All IN Nodal centers for info & necessary action
2. GM (VAS), BSNL CO for info.
3. GM (Dev.), ITPC Hyderabad for info.
4. M/s Triotech for info.